



TO OPEN ACCOUNT, SIGNED ORIGINAL APPLICATION MUST BE RETURNED TO

Dale Supply Company
1216 Northgate Business Parkway
Madison, TN 37115
615-244-3573

TO EXPEDITE, WE CAN BEGIN PROCESSING YOUR APPLICATION IF YOU EMAIL THE FORM TO paulinek@dalesupply.com.
Website: www.DaleSupply.com



CREDIT APPLICATION

Date _____ Credit Line Requested \$ _____

Legal Company Name _____

D/B/A (Trade Name) _____

Complete Mailing Address _____

Shipping Address _____

Telephone # _____ Fax # _____

Email Address _____ County _____

BANK REFERENCE

Bank Name _____ Account No. _____

Address _____

Phone # _____ Fax # _____

Type of Business Sole Proprietor () Partnership () LLC () Limited Partnership ()

Nature of Business Residential Commercial Service Property Management ()

Federal ID # (Corp) or Social Security # (Individual/Partnerships) _____

Date Established _____ Approx. Annual Sales _____

Do You Require Purchase Order Numbers? Yes () No ()

Tax Exempt Yes () No () If exempt, please attach copy of your exemption certificate

Accounts Payable Contact _____ Phone # _____

If you would like to have your invoices sent to you via email, please provide email address:

NAME OF OWNERS, PARTNERS, OFFICERS:

Name Title Social Security # Residential Address

Name Title Social Security # Residential Address

Name Title Social Security # Residential Address

Have any of the owners or officers ever engaged in business with Dale Supply? _____

If so, when? _____ Under what name(s)? _____

Have the Principal(s) or Company named ever filed bankruptcy? _____ If so, when? _____

CURRENT INCOME STATEMENT AND BALANCE SHEET REQUIRED WITH CREDIT APPLICATION FOR CREDIT LINES OF \$25K OR MORE

PLEASE MAIL OR EMAIL COMPLETED APPLICATION TO:

Dale Supply Company
1216 Northgate Business Parkway Email: PaulineK@DaleSupply.com
Madison, TN 37115 PH: 615-244-3573 Website: www.DaleSupply.com



ACCOUNT AGREEMENT

Dale Supply's Terms Control: Dale Supply's Account Agreement shall control and prevail over any contrary terms in the Customer's purchase order, unless otherwise agreed to in writing and signed by an authorized representative of Dale Supply. Additional terms proposed by the Customer shall be deemed to have been rejected unless specifically agreed to in writing and signed by an authorized representative of Dale Supply.

Terms: The Customer agrees to make payments to Dale Supply according to the terms set forth on the account. Standard terms are 1% 10th / Net 30th. A 1% discount may be taken on an invoice if it is paid on or before the 10th day of the following month and the account is current; otherwise, payment is due on the last business day of the following month for which it was billed. Dale Supply is not a lending institution; this is not a revolving account. If payment is not received by the last day of the month following the invoice due date, the account becomes past due. A remittance should be included with your payment to ensure proper posting; however, Dale Supply has the right to determine, in its sole discretion, how to apply payments and which invoices to pay with all payments received on this account, despite any advice to the contrary. The Customer agrees that any line of credit desired or approved is not a limitation of liability, and the Customer further agrees that it will be responsible for valid charges/debits in excess of the Customer's line of credit whether desired or approved.

Past Due: Accounts exceeding 30 days will be assessed a 1.5% finance fee (18% annual rate). An account 60 days past due may be placed on C.O.D. status and may not be reopened until all items and finance charges have been paid. No direct shipments will be permitted. Acceptance by Dale Supply of less than payment in full on past due items shall not be construed as a waiver of Dale Supply's rights hereunder. Payment(s) received or credits authorized by Dale Supply may be applied to such portions of the Customer's unpaid account as Dale Supply deems appropriate. Past due accounts are required to pay all collection costs incurred by Dale Supply, including but not limited to, collection agency costs, reasonable attorney's fees, and court costs.

Venue/Applicable Law: This agreement shall be governed by the laws of the state of Tennessee and the venue for administration, litigation, and execution of this agreement shall be Davidson County, Tennessee unless Dale Supply in its sole discretion and convenience chooses to enforce in some other jurisdiction.

Returned Checks: A returned check fee will be imposed and the account will be placed on a Cash Only basis until all items and service charges are paid. Three returned checks in a one-year period will result in a cash or credit card payment only status.

Return of Products: Returns of product will not be accepted without a Return Materials Authorization from Dale Supply. An RMA does not guarantee credit will be issued for the return. Returns must be in new, unused, resalable condition, which will be determined by authorized Dale Supply personnel. A restocking fee may be assessed on the return.

Customer Changes: The Customer agrees to notify Dale Supply in writing (30) days prior to any change in ownership or business structure of the Customer entity, and further agrees to be jointly and severally liable for all purchases by the new business/entity/owner should said notification not be given. Dale Supply may refuse to make further sales or extend further credit pending approval of the new business structure's and/or owner's credit, the approval of which shall be at Dale Supply's sole discretion. Upon notification of change in ownership or business structure, Dale Supply may, on demand, regardless of the terms herein or on any invoice(s), require all outstanding account balances be paid in full.

Account Changes: Dale Supply reserves the right, at any time, to suspend credit, change the terms and conditions of sale, or demand adequate security from the Customer when, in Dale Supply's sole opinion, the Customer's financial condition so warrants.

Lien Rights: In our judgment, we may feel that, for our mutual protection, it is necessary to cover lien rights on a project. We may also exercise lien rights to protect our interest. This should not be construed as a derogatory action.

Limitation of Warranties and Remedies for Goods Sold. Dale makes no express of implied warranties regarding goods sold by Dale and DALE EXPRESSLY DISCLAIMS AND WAIVES THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. Applicant's remedies for all goods sold by Dale shall be limited to: repair or replacement of the goods and/or any applicable manufacturer's warranty for the goods. In no event will Dale be responsible for any incidental or consequential damages from any goods sold by Dale.

Product Warranties: Customer agrees to not withhold payment for an invoice pending warranty credit. Accounts that are past due or on C.O.D. status must pay for all warranty items upon receipt. Filing of warranty claims is fully the responsibility of the Customer, and must be done so in the format required by the product vendor (electronically or paper form).

Disputes: If there is a dispute with an invoice and/or purchase order amount billed, please notify the credit manager immediately. Otherwise, unless paid, the invoice will be considered past due.

Deductions: Under no circumstances should deductions be made against your account without prior approval. Any unauthorized deductions will put your account into delinquent status.

Freight: Freight and Sales Tax are not included in a salesman's proposal unless specifically identified.

The undersigned warrant that the above Agreement and Application have been carefully read and understood that undersigned are duly authorized to execute this Agreement and Application and by signing below, Applicant and undersigned agree to all the terms of the Agreement and the Application:

Applicant's Name _____	_____
Printed	Signature
By: _____	By: _____
Print Name _____	Print Name _____
Social Security # (Required) _____	Social Security # (Required) _____
Date _____	Date _____

TRADE REFERENCES

- Company Name _____ Address _____
City _____ State _____ Zip _____ Phone# _____ Fax# _____
- Company Name _____ Address _____
City _____ State _____ Zip _____ Phone# _____ Fax# _____
- Company Name _____ Address _____
City _____ State _____ Zip _____ Phone# _____ Fax# _____



AUTHORITY TO INVESTIGATE AND DISCLOSE INFORMATION

The person(s) executing this agreement has the authority to bind the Customer and is authorized by the Customer to enter into the credit application Account Agreement. The customer's signature represents that all information contained in this credit application is true, correct, and has been provided for the purpose of obtaining a commercial credit account only with Dale Supply.

I / We, the undersigned, have read, understand, and agree to the terms of the Account Agreement. I / We hereby authorize the release of credit information to Dale Supply from any source, including credit reporting agencies, banks, lending institutions, and trade references listed herein for the purpose of obtaining credit and for the periodic review for the purpose of maintaining the credit relationship.

Company Name _____ Date _____

Printed Name _____ Signature _____ Title _____

Printed Name _____ Signature _____ Title _____

LICENSES AND CERTIFICATIONS

For customers doing business in Kentucky

The Commonwealth of Kentucky—Department of Housing, Buildings and Construction requires equipment installers to be a Licensed Master HVAC Contractor.

Please indicate the name and license number of the Master Contractor:
A copy of your Master's License card is required.

Name _____ License Number _____

Please list the names and certificate dates of employees who possess a valid EPA refrigerant certificate:
Please include a copy of all valid EPA certificates with this application

Name	Certificate #	Certificate Type
_____	_____	_____
_____	_____	_____
_____	_____	_____

PERMISSABLE USE OF ACCOUNT

The Customer hereby authorizes the following representatives to make purchases on the customer's behalf:

_____	_____	_____
_____	_____	_____
_____	_____	_____

REQUIRED DOCUMENTATION

- Copy of Driver's license / State ID card for any party that signed the credit application or personal guaranty
- Copy of Master HVAC Contractor license / Journeyman license for any Customer doing business in Kentucky
- Copy of EPA certifications
- Blanket Tax Exemption Certificate claiming sales tax exemption
- Current Income Statement and Balance Sheet for any Customer requesting a credit line of \$25,000 or more



INDIVIDUAL PERSONAL GUARANTEE

In consideration of extensions of credit by Dale Supply to _____ (Customer),
Business Name

I / We, _____
Name(s) (If this is a partnership, all partners must sign; regardless of entity, if married, both husband and wife must sign)

hereby personally and unconditionally guarantee to Dale Supply, its successors and assigns, the full and prompt payment, when due, of all present and future obligations of the Customer to Dale Supply. I also personally guarantee payment of all costs incurred by Dale Supply by reason of the default of the Customer, including all service charges, interest expenses, collection costs, collection agency fees, post-judgment costs, and reasonable attorney's fees.

I waive notice of acceptance of the Guarantee, and notice of any default by the Customer. I agree that Dale Supply may, without notice and without affecting my liability under this Guarantee, enter into transactions with the Customer, modify the terms of any agreement between Dale Supply and the Customer or grant extensions of time or credit to the Customer, or comprise, release, or assign any rights with respect to (1) the Customer, (2) myself, (3) any other guarantor of the Customer's obligations and/or indebtedness to Dale Supply, or any collateral held by Dale Supply as a security under agreements between Dale Supply and the Customer.

Where there are one or more other guarantors of the Customer's indebtedness or obligations to Dale Supply, I agree that my liability shall be joint and several. It shall not be necessary for Dale Supply, in order to enforce this Guarantee, to first proceed against the Customer. Nor shall Dale Supply have any obligation to perfect or protect any security interest or any rights it may have in any collateral.

This Guarantee is a continuing guarantee of payment, not of collection, and shall remain in force unless revoked by the Customer by notice in writing to Dale Supply. Such notice must be sent via certified mail and a signature from a designated representative of Dale Supply is required. However, such revocation shall be effective only as to those obligations or indebtedness of the Customer which arise out of transactions entered into after receipt of notice of revocation by Dale Supply. This guarantee is a primary and unconditional obligation and covers all existing and future obligations or indebtedness of the Customer to Dale Supply.

CONSENT TO OBTAIN CONSUMER CREDIT REPORT

The undersigned individual(s) who is a principal proprietor, partner, or guarantor of the entity applying for business credit, and therefore desirous of a business relationship with Dale Supply recognizing that his or her individual credit history may be a factor in the evaluation of the credit history of the applicant, hereby consents to the use of the consumer credit report of the undersigned by Dale Supply as may be necessary in the credit evaluation process and for periodic review for the purpose of maintaining the credit relationship.

IN WITNESS WHEREOF, I / We have signed the Guarantee on _____, 20_____.

_____ Guarantor Printed Name	_____ Guarantor Signature	_____ Guarantor Social Security Number
_____ Spouse Printed Name	_____ Spouse Signature	_____ Spouse Social Security Number

_____ Address	_____ City / State	_____ Zip Code
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_____ Guarantor Printed Name	_____ Guarantor Signature	_____ Guarantor Social Security Number
_____ Spouse Printed Name	_____ Spouse Signature	_____ Spouse Social Security Number

_____ Address	_____ City / State	_____ Zip Code
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_____ Witness Signature	_____ Date
_____ Witness Printed Name	_____ Relationship to Guarantor(s)